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03/17/18

Cash Basis

# Harrisburg Men's Chorus

## Profit & Loss

### January through December 2017

	Jan - Dec 17
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Concert Income	5,677.18
Contributions Income	
Gifts	75.00
Sponsorships	
Corporate	2,760.00
Personal	7,631.95
Total Sponsorships	10,391.95
Total Contributions Income	10,466.95
Fundraiser Income	
Events	2,363.75
Farm Show	5,294.66
Philanthropy programs	140.72
Raffle/Silent Auction	26.00
Total Fundraiser Income	7,825.13
Grants	4,230.00
Inkind Gifts	4,604.02
Interest Income	7.61
Membership Dues	2,050.00
Merchandise Income	213.04
Miscellaneous Income	276.59
Paid Performances	1,000.00
Program Ad Revenue	1,015.00
<b>Total Income</b>	<b>37,365.52</b>
<b>Expense</b>	
Administrative Expenses	
Database	624.00
Post Office Box	76.00
Postage and Delivery	118.83
Rehearsal Space	1,000.00
Rent	736.00
Web Hosting	142.96
Total Administrative Expenses	2,697.79
Contributions-Outgoing	796.08
Finance	
Annual Campaign	741.71
Bank Fees	131.66
Fundraiser Expenses	1,191.35
Liability	205.00
Total Finance	2,269.72
GALA Savings	2,165.00
Merchandise Expense	244.55
Miscellaneous	263.59
Production Expenses	
Auditorium Rental	1,665.00
Costume	2,434.53
DVD/Video Recording	1,100.00
Misc	6.00
Music	246.47
Programs	780.50
Refreshments	630.00
Staging	9.22
Royalties	781.22
Total Production Expenses	7,652.94

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	Jan - Dec 17
<b>Program Expense</b>	
Pride Festival	128.00
Prof Organization	100.00
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<b>Total Program Expense</b>	228.00
<b>Public Relations</b>	
Advertising and Marketing	1,810.02
Email Marketing	178.08
Facebook Advertising	62.97
Postage	122.55
Printing	273.14
Website	218.34
Public Relations - Other	224.29
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<b>Total Public Relations</b>	2,889.39
<b>Staff</b>	
Accompanist	3,300.00
Additional Performances	550.00
Artistic Director	8,801.25
Substitutes	50.00
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<b>Total Staff</b>	12,701.25
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<b>Total Expense</b>	31,908.31
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<b>Net Ordinary Income</b>	5,457.21
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<b>Net Income</b>	<b>5,457.21</b>