

9:02 PM

12/17/17

Cash Basis

Harrisburg Men's Chorus

Profit & Loss Prev Year Comparison

August through December 2017

	Aug - Dec 17	Aug - Dec 16	\$ Change	% Change
Ordinary Income/Expense				
Income				
Concert Income				
Season Tickets Sales	0.00	200.00	-200.00	-100.0%
Concert Income - Other	2,252.00	2,641.00	-389.00	-14.7%
Total Concert Income	2,252.00	2,841.00	-589.00	-20.7%
Contributions Income				
Sponsorships				
Corporate	1,760.00	749.00	1,011.00	135.0%
Personal	4,570.00	3,290.00	1,280.00	38.9%
Total Sponsorships	6,330.00	4,039.00	2,291.00	56.7%
Total Contributions Income	6,330.00	4,039.00	2,291.00	56.7%
Fundraiser Income				
Events	1,296.00	1,817.00	-521.00	-28.7%
Farm Show	1,367.51	171.25	1,196.26	698.6%
Philanthropy programs	70.45	112.51	-42.06	-37.4%
Raffle/Silent Auction	0.00	381.00	-381.00	-100.0%
Total Fundraiser Income	2,733.96	2,481.76	252.20	10.2%
Grants	0.00	2,500.00	-2,500.00	-100.0%
Inkind Gifts	297.36	866.48	-569.12	-65.7%
Interest Income	2.35	2.28	0.07	3.1%
Membership Dues	1,450.00	1,283.30	166.70	13.0%
Merchandise Income	44.80	0.00	44.80	100.0%
Miscellaneous Income	238.00	0.00	238.00	100.0%
Paid Performances	0.00	250.00	-250.00	-100.0%
Program Ad Revenue	1,015.00	1,650.00	-635.00	-38.5%
Total Income	14,363.47	15,913.82	-1,550.35	-9.7%
Expense				
Administrative Expenses				
Database	0.00	316.20	-316.20	-100.0%
Post Office Box	76.00	70.00	6.00	8.6%
Postage and Delivery	71.15	29.72	41.43	139.4%
Rent	342.00	208.00	134.00	64.4%
Total Administrative Expenses	489.15	623.92	-134.77	-21.6%
Finance				
Annual Campaign	538.39	395.18	143.21	36.2%
Bank Fees	53.95	49.81	4.14	8.3%
Fundraiser Expenses	191.35	289.84	-98.49	-34.0%
Total Finance	783.69	734.83	48.86	6.7%
GALA Savings	1,000.00	835.00	165.00	19.8%
Merchandise Expense	71.29	0.00	71.29	100.0%
Production Expenses				
Auditorium Rental	225.00	300.00	-75.00	-25.0%
Costume	261.72	0.00	261.72	100.0%
DVD/Video Recording	550.00	550.00	0.00	0.0%
Music	229.00	331.99	-102.99	-31.0%
Other	0.00	46.56	-46.56	-100.0%
Programs	321.80	161.44	160.36	99.3%
Refreshments	0.00	190.27	-190.27	-100.0%
Royalties	36.42	36.42	0.00	0.0%
Workshop	0.00	770.03	-770.03	-100.0%
Total Production Expenses	1,623.94	2,386.71	-762.77	-32.0%
Public Relations				
Advertising and Marketing	458.64	424.43	34.21	8.1%
Website	321.04	132.69	188.35	142.0%
Public Relations - Other	0.00	490.72	-490.72	-100.0%
Total Public Relations	779.68	1,047.84	-268.16	-25.6%

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Staff				
Accompanist	1,100.00	1,102.72	-2.72	-0.3%
Additional Performances	550.00	100.00	450.00	450.0%
Artistic Director	3,000.00	2,205.00	795.00	36.1%
Total Staff	4,650.00	3,407.72	1,242.28	36.5%
Total Expense	9,397.75	9,036.02	361.73	4.0%
Net Ordinary Income	4,965.72	6,877.80	-1,912.08	-27.8%
Net Income	4,965.72	6,877.80	-1,912.08	-27.8%