Discussion topics for Jan. 22nd Board Retreat

Cultivating New Corporate sponsors

- Increase population on corporate mailing list
- Target LGBT-friendly businesses in the Central PA area
- Isolate corporate campaign from consumer campaign to align with corporate budgeting timelines (June-August)

• Member Recruitment

- Continuous year-round effort by all members
- o How, where and who to target
- Updated approach

• New Fund Raising opportunities

- Creative ways to showcase the chorus
- Restructure program ad rates to accommodate additional advertisers throughout the concert season

• Giving Back to the Community

- o Both LGBT and Non-LGBT endeavors
- Prepping and serving a meal at the Ronald McDonald house

• Non-Concert / For-Hire performances

- o Minimum number of members required for a performance
- Pricing points
- o Creating music repertoire for our "back pocket"
- Standard performance attire

• Increasing member engagement

Overcoming veteran member apathy

• Updating the HGMC ByLaws

- o Hbg Men's Chorus D/B/A Hbg Gay Men's Chorus
- Augment to include relevant provisions on tolerance, sexual harassment and gender identification
- o Strengthen sections that appear somewhat vague and non-specific
- Enhance the board member roles and responsibilities sections to include specific details, and include additional chorus role definitions

• Creating Policies & Procedures documentation

- Determine what processes need to be documented
- o Create step-by-step "How To" guides for successors