ltem	2016-17	2016-17 YTD	2015-16 Acutal	2013-14
NCOME				
Fundraising Activities	\$7,200.00	\$2,369.25	\$7,608.47	
Bon-Ton Coupons	\$0.00	\$0.00		
Raffle/Silent Auction	\$900.00			
Farm Show	\$4,000.00			
October Fundraiser	\$1,200.00			
February Fundraiser	\$1,000.00			
Additional (Equality Card, etc.)	\$100.00		. ,	
Program Ad Revenue	\$1,000.00	\$1,650.00	\$950.00	
Concert Income	\$3,980.00	\$2,841.00	\$5,255.82	
Full price tkt sales (\$15) Winter	\$2,000.00	\$2,641.00	\$2,505.00	
Full price tkt sales (\$15) March	\$0.00			
Full price tkt sales (\$15) May	\$1,900.00	\$0.00	\$1,145.00	
Season Ticket Holders	\$80.00		\$40.00	
Voices United			\$1,565.82	
Contributions	\$6,800.00	\$4,734.00	\$3,922.94	
Individual Gifts - Corporate	\$1,800.00	\$1,749.00		
Individual Gifts - Private parties	\$5,000.00	\$2,985.00	\$3,122.94	
In-kind Gifts	\$4,320.00	\$1,674.65	\$850.54	
Photography (2 concerts @ \$350 each)	\$700.00			
Fundraising: Space Rental	\$700.00	\$350.00		
Fundraising: Raffel Baskets	\$1,000.00			
Production: Misc Costumes	\$250.00			
Administrative Expenses: Priting	\$120.00			
Administrative Expenses: Desgin	\$200.00			
Administrative Expenses: Rehearsal Space	\$1,000.00	\$500.00		
Annual Campaign	\$150.00	\$0.00		
Other		\$824.65		
Public Relations	\$200.00	\$0.00		
Grants	\$1,500.00	\$1,500.00	\$3,064.00	
Interest Income	\$8.00	\$1.66	\$8.45	
Membership Dues	\$2,600.00	\$1,333.30	\$2,595.00	
Misc. Income - Amazon Smile	\$200.00	\$112.51	\$235.05	
Paid Performances	\$500.00	\$250.00	\$0.00	
Program Fees	\$0.00	\$0.00	\$1,275.00	
Totals	\$28,108.00	\$16,466.37	\$25,765.27	
	+,		+,· ••	

	ltem	2016-17	2016-17 YTD	2015-16 Acutal	2013-14
	NSES				
	Public Relations	\$1,700.00	\$1,047.84	\$2,635.15	
	Admin-Website Fees	\$200.00		\$173.49	
	Advertising - Season	\$500.00			
	Advertising	\$1,000.00		\$1,699.75	
	Production	\$6,100.00	\$2,912.72	\$3,530.93	
	Additional Performances	\$0.00			
	Costumes	\$650.00			
	DVD/Video Recording	\$1,100.00	\$550.00	\$1,100.00	
	Instrumentalists Fees	\$0.00		\$300.00	
	Lighting	\$50.00		\$50.00	
	Lighting Dir	\$0.00			
	Misc	\$0.00	\$46.56		
	Music	\$700.00	\$331.99	\$344.70	
	Programs	\$500.00	\$161.44	\$422.68	
	Program Inserts	\$800.00			
	Props	\$200.00	\$0.00		
	Refreshments	\$0.00			
	Rehearsal		\$500.00		
	Royalties/Composers' Fees	\$900.00	\$20.42	\$198.56	
	Set Decoration	\$0.00			
	Sound Tech w/audio recording	\$0.00			
	Workshop	\$600.00			
	Auditorium Rental	\$600.00		\$915.00	
	Voice Part CDs	\$0.00		\$010.00	
	Equipment Rental	\$0.00		\$199.99	
	In-kind Gifts	\$4,320.00	\$0.00	\$0.00	
l l'	Photography (2 concerts @ \$350 each)	\$700.00		•	
	Fundraising: Space Rental	\$700.00			
	Fundraising: Raffel Baskets	\$1,000.00			
	Production: Misc Costumes	\$250.00			
	Administrative Expenses: Priting	\$250.00			
┝──┼	ľ	\$120.00			
┝──┼	Administrative Expenses: Desgin	\$200.00			
	Administrative Expenses: Rehearsal Space	\$1,000.00			
	Annual Campaign				
	Public Relations	\$200.00		* 4 000 04	
	Finance	\$1,205.00	\$1,084.42	\$1,209.01	
┝──┤	Bank Fees	\$25.00		\$16.27	
	Annual Campaign Mailings	\$600.00		\$753.30	
\vdash	Liability Insurance	\$250.00	+ · · ·		
	Fundraising Expenses	\$330.00		\$234.44	
	Farm Show Assistants (MCC/CPWC)	\$0.00	+ · · ·	• · - · · ·	
	Program Expense	\$830.00	\$0.00	\$15,429.95	
⊢	GALA	\$350.00		\$15,181.55	
	Pride Festival & Parade	\$130.00			
	Prof Organization Memberships	\$350.00			
	Administrative Expenses	\$1,890.00	\$615.08	\$1,967.14	
	Database (Musetta)	\$1,000.00		\$1,014.79	
			\$0.00		
	Office Expense	\$100.00			
I T	Grant Writing	\$0.00	\$0.00		
	Grant Writing Phone	\$0.00 \$0.00	\$0.00 \$0.00		
	Grant Writing Phone Postage	\$0.00 \$0.00 \$100.00	\$0.00 \$0.00 \$20.88	\$244.40	
	Grant Writing Phone	\$0.00 \$0.00	\$0.00 \$0.00	\$244.40 \$17.95	
	Grant Writing Phone Postage	\$0.00 \$0.00 \$100.00	\$0.00 \$0.00 \$20.88 \$0.00 \$208.00		

Item	2016-17	2016-17 YTD	2015-16 Acutal	2013-14
Staff	\$9,847.50	\$3,407.72	\$9,763.75	
Accompanist Fees	\$3,032.50	\$1,102.72	\$2,937.50	
Artistic Director Fees	\$6,615.00	\$2,205.00	\$6,826.25	
Additional Performances	\$0.00	\$100.00		
GALA	\$0.00	\$0.00		
Artistic Director Expenses	\$0.00	\$0.00		
Substitutes	\$200.00	\$0.00		
Personnel search	\$0.00	\$0.00		
GALA Savings	\$2,000.00	\$835.00	(\$227.46)	
Miscellaneous Expense	\$0.00	\$0.00		
Contributions-Outgoing (Voices United)	\$200.00	\$0.00	\$1,175.00	
Totals	\$28,092.50	\$9,902.78	\$35,483.47	
PROFIT (LOSS)	\$15.50	\$6,563.59	\$252.00	