Harrisburg Men's Chorus Profit & Loss 2022-23 Budget Year (Preliminary) August 2022 through July 2023

| | Aug '22 - Jul 23 |
|---|--------------------------------|
| Ordinary Income/Expense Income | |
| Gross Contributions General Contributions | |
| Sponsorships Corporate Personal | 9,824.00 11,035.86 |
| Total Sponsorships | 20,859.86 |
| Grants Non-government Inkind Gifts | 7,500.00 3,023.39 |
| Total General Contributions | 31,383.25 |
| Gross Receipts Special Events Fundraising Events Raffle/Silent Auction | 3,660.20 5,514.00 |
| Total Gross Receipts Special Events | 9,174.20 |
| Fundraising Orgs Contributions | |
| Philantrophy programs Community Contribution Programs | 171.57 155.00 |
| Total Fundraising Orgs Contributions | 326.57 |
| Excess Membership Dues | 700.00 |
| Total Gross Contributions | 41,584.02 |
| Other Organizational Income Program Service Revenues Concert Income Playbill Ad Revenue Paid Performances | 3,776.00 2,062.50 200.00 |
| Total Program Service Revenues | 6,038.50 |
| Membership Dues and Assessments Membership Dues Program Service Fees | 1,800.00 1,169.50 |
| Total Membership Dues and Assessments | 2,969.50 |
| Government Grants Miscellaneous Income Farm Show | 3,000.00 6.791.75 |
| Interest Income Merchandise Income | 28.05 |
| Total Miscellaneous Income | 6,938.80 |
| Total Other Organizational Income | 18,946.80 |
| Total Income | 60,530.82 |
| Gross Profit | 60,530.82 |
| Expense Program Services Staff | |
| Accompanist Artistic Director Additional Performances | 4,200.00 9,600.00 125.00 |
| | 9,555.21 |
| Artistic Director Expenses Substitutes Personnel Search | 800.00 142.00 |

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Harrisburg Men's Chorus Profit & Loss 2022-23 Budget Year (Preliminary) August 2022 through July 2023

| | Aug '22 - Jul 23 |
|--|--------------------|
| Production Expenses | |
| Costume | 1,212.79 |
| DVD/Video Recording | 1,600.00 |
| Concert Support Music | 1,275.00 881.13 |
| Playbills | 1,443.08 |
| Staging | 7.88 |
| Royalties | 381.24 |
| Auditorium Rental Equipment | 2,120.00 757.83 |
| Total Production Expenses | 9.678.95 |
| · | |
| Public Relations Recruitment | 44.00 |
| Other advertising | 486.08 |
| Printer | 445.96 |
| Print advertising | 760.00 |
| Postage | 346.16 |
| Public Relations - Other | 37.09 |
| Total Public Relations | 2,119.29 |
| Program Activities | 450.00 |
| GALA Festival Pride Festival | 450.00 125.00 |
| Program Activities - Other | 832.00 |
| Total Program Activities | 1,407.00 |
| GALA Savings | 4,200.00 |
| Total Program Services | 41,827.45 |
| Administrative Expenses | |
| Finance | |
| Registration | 40.00 |
| Postage and Delivery | 60.00 |
| Post Office Box Bank Fees | 166.00 285.05 |
| Liability Insurance | 917.00 |
| Total Finance | 1.468.05 |
| | , |
| Communications and Database Email Marketing | 446.00 |
| Web Hosting | 1,675.90 |
| Total Communications and Database | 2,121.90 |
| Storage Rent | 2,361.96 |
| Rehearsal Space | 1,200.00 |
| Professional Fees | |
| Accounting | 23.26 |
| Total Professional Fees | 23.26 |
| Total Administrative Expenses | 7,175.17 |
| Fundraising Expenses | |
| Annual Campaign | 1,154.32 |
| Fundraiser Expenses | 985.80 |
| Total Fundraising Expenses | 2,140.12 |
| Payments to Affiliated Orgs | |
| Contributions-Outgoing | 345.52 |
| GALA Membership Dues | 250.00 |
| Total Payments to Affiliated Orgs | 595.52 |

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| | Aug '22 - Jul 23 |
|--|-------------------------|
| Miscellaneous Expense Merchandise Expense Miscellaneous Expense Other Miscellaneous Expense - Other | 0.96 213.03 19.00 |
| Total Miscellaneous Expense | 232.99 |
| Total Expense | 51,971.25 |
| Net Ordinary Income | 8,559.57 |
| Other Income/Expense Other Expense Other Expenses | 0.00 |
| Total Other Expense | 0.00 |
| Net Other Income | 0.00 |
| Net Income | 8,559.57 |