

	A	B	C	D	E	F	G	H	I
1		Item	2023-24	2023-24 IK	2023-24 VU	2022-23YTD	2022-23 Budget	Change	Comments
2					not included in total				
3		<b>INCOME</b>							
4		<b>Gross Contributions</b>	<b>\$ 34,000.00</b>	<b>\$ 5,000.00</b>	<b>\$ -</b>	<b>\$ 41,584.02</b>	<b>\$ 31,900.00</b>	<b>\$ 2,100.00</b>	
5		General Contributions	\$24,000.00	\$5,000.00	\$0.00	\$31,383.25	\$23,200.00	\$800.00	
6		Sponsorships/Contributions	\$14,000.00	\$0.00	\$0.00	\$20,859.86	\$12,000.00	\$2,000.00	
7		Sponsorships - Business/Corporate	\$4,000.00			\$9,824.00	\$3,000.00	\$1,000.00	
8		Sponsorships - Personal	\$10,000.00			\$11,035.86	\$9,000.00	\$1,000.00	
9		Grants (Non Government)/Foundation Grants	\$5,000.00			\$7,500.00	\$7,500.00	-\$2,500.00	pending approval
10		Bequeaths	\$0.00			\$0.00	\$0.00	\$0.00	
11		In-kind Gifts (Non-cash Contributions)	\$5,000.00	\$5,000.00	\$0.00	\$3,023.39	\$3,700.00	\$1,300.00	
12		Fundraising Event	\$1,000.00	\$1,000.00		\$0.00	\$1,000.00	\$0.00	Fundraiser venues and donations
13		Production: Auditorium Rental	\$1,500.00	\$1,500.00		\$0.00	\$1,500.00	\$0.00	250/venue 4 concert, 2 outreach
14		Administrative Expenses: Rehearsal Space	\$2,500.00	\$2,500.00		\$0.00	\$1,200.00	\$1,300.00	UCH for rehearsal
15									
16		<b>Gross Receipts from Special Events</b>	<b>\$9,300.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,174.20</b>	<b>\$8,000.00</b>	<b>\$1,300.00</b>	
17		Fundraising Events	\$3,700.00			\$3,660.20	\$3,000.00	\$700.00	1200 Val, 1000 Hallo, 1500 Dining
18		Raffle/Silent Auction	\$5,600.00			\$5,514.00	\$5,000.00	\$600.00	Spring Silent Auction
19		Contributions from Affiliates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
20		Contrib. from Federated Fundraising Orgs	\$0.00	\$0.00	\$0.00	\$326.57	\$0.00	\$0.00	
21		Philanthropy Programs (Amazon, Equality)	\$0.00			\$171.57	\$100.00	-\$100.00	smile.amazon
22		Community Contribution Programs	\$1,000.00			\$155.00	\$1,000.00	\$0.00	facebook fundraisers
23		Excess Membership Dues (Board Dues)	\$700.00	\$0.00	\$0.00	\$700.00	\$700.00	\$0.00	
24									
25		<b>Other Income</b>	<b>\$17,825.00</b>	<b>\$0.00</b>	<b>\$2,000.00</b>	<b>\$18,946.80</b>	<b>\$14,775.00</b>	<b>\$ 3,050.00</b>	
26		<b>Program Service Revenues</b>	<b>\$5,000.00</b>	<b>\$0.00</b>	<b>\$2,000.00</b>	<b>\$6,038.50</b>	<b>\$4,500.00</b>	<b>\$500.00</b>	
27		Concert Income	\$3,000.00	\$0.00	\$2,000.00	\$3,776.00	\$3,000.00	\$0.00	Cash donated at each concert
28		Winter Concert	\$2,000.00			\$1,457.00	\$2,000.00	\$0.00	
29		Spring Concert	\$1,000.00			\$899.00	\$1,000.00	\$0.00	
30		Additional Concerts	\$0.00			\$0.00	\$0.00	\$0.00	
31		Voices United	\$0.00		\$2,000.00	\$1,420.00	\$0.00	\$0.00	
32		Playbill Ad Revenue	\$2,000.00	\$0.00	\$0.00	\$2,062.50	\$1,500.00	\$500.00	
33		Paid Performances	\$0.00	\$0.00	\$0.00	\$200.00	\$0.00	\$0.00	none planned
34		<b>Membership Dues and Assessments</b>	<b>\$2,100.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,969.50</b>	<b>\$2,000.00</b>	<b>\$100.00</b>	
35		Membership Dues	\$2,000.00			\$1,800.00	\$2,000.00	\$0.00	20 members
36		Program Service Fees	\$100.00			\$1,169.50	\$0.00	\$100.00	fees for costume etc.
37		Government Grants	\$5,000.00	\$0.00	\$0.00	\$3,000.00	\$3,000.00	\$2,000.00	pending approval
38		Miscellaneous Income	\$5,725.00	\$0.00	\$0.00	\$6,938.80	\$5,275.00	\$450.00	
39		Farm Show	\$5,500.00			\$6,791.75	\$5,000.00	\$500.00	GAOS and Fireman
40		Interest Income	\$25.00			\$28.05	\$25.00	\$0.00	
41		Merchandise Income	\$100.00			\$119.00	\$100.00	\$0.00	Income from merchandise sales
42		Misc. Income	\$100.00			\$0.00	\$150.00	-\$50.00	
43									
44									
45		<b>Draw from Reserve Funds</b>	<b>\$3,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$3,000.00</b>	draw from reserve for GALA expense
46									
47		<b>Totals</b>	<b>\$54,825.00</b>	<b>\$5,000.00</b>	<b>\$2,000.00</b>	<b>\$60,530.82</b>	<b>\$46,675.00</b>	<b>\$8,150.00</b>	
48									

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1		Item	2023-24	2023-24 IK	2023-24 VU	2022-23YTD	2022-23 Budget	Change	Comments
49		<b>EXPENSE</b>							
50		<b>Program Services</b>	<b>\$ 43,025.00</b>	<b>\$ 1,500.00</b>	<b>\$ 1,175.00</b>	<b>\$ 41,827.45</b>	<b>\$ 36,975.00</b>	<b>\$ 6,050.00</b>	
51		<b>Staff</b>	<b>\$21,300.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$24,422.21</b>	<b>\$20,600.00</b>	<b>\$700.00</b>	
52		Accompanist Fees	\$4,800.00			\$4,200.00	\$4,200.00	\$600.00	350/month
53		Artistic Director Fees	\$10,800.00			\$9,600.00	\$9,600.00	\$1,200.00	800/month
54		Outreach Conductors	\$250.00			\$125.00	\$1,200.00	-\$950.00	6 outreach events
55		GALA expenses staff	\$4,400.00			\$0.00	\$0.00	\$4,400.00	1200 room, 500 travel, 300 regist, 200 meals
56		Artistic Director Expenses	\$500.00			\$9,555.21	\$4,000.00	-\$3,500.00	Travel Expenses, etc
57		Substitutes	\$500.00			\$800.00	\$1,500.00	-\$1,000.00	125/rehearsal
58		Personnel search	\$50.00			\$142.00	\$100.00	-\$50.00	
59		<b>Production</b>	<b>\$12,675.00</b>	<b>\$1,500.00</b>	<b>\$1,100.00</b>	<b>\$9,678.95</b>	<b>\$9,325.00</b>	<b>\$3,350.00</b>	
60		Costumes	\$1,500.00	\$0.00		\$1,212.79	\$400.00	\$1,100.00	
61		DVD/Video Recording	\$1,650.00			\$1,600.00	\$1,600.00	\$50.00	2 con x 825
62		Instrumentalists Fees	\$500.00			\$0.00	\$500.00	\$0.00	Guest artists/instrumentalists
63		Concert Support (sound, lighting, etc.)	\$2,200.00			\$1,275.00	\$1,600.00	\$600.00	Season fee
64		Music	\$900.00		\$300.00	\$881.13	\$600.00	\$300.00	
65		Playbills	\$1,500.00		\$50.00	\$1,443.08	\$1,000.00	\$500.00	2 con series x 700 + cabaret
66		Staging (Props, set, water)	\$400.00			\$7.88	\$400.00	\$0.00	
67		Royalties/Composers' Fees	\$525.00			\$381.24	\$525.00	\$0.00	
68		Rehearsal Expenses	\$150.00			\$0.00	\$100.00	\$50.00	
69		Workshop	\$200.00			\$0.00	\$200.00	\$0.00	
70		Auditorium Rental	\$2,500.00	\$1,500.00	\$600.00	\$2,120.00	\$2,000.00	\$500.00	250 x 10 concerts (4 inkind, 2 inkind outreach)
71		Other	\$50.00			\$0.00	\$50.00	\$0.00	
72		Equipment	\$600.00		\$150.00	\$757.83	\$350.00	\$250.00	250 piano bench, 2 piano tunings
73		<b>Public Relations</b>	<b>\$3,000.00</b>	<b>\$0.00</b>	<b>\$75.00</b>	<b>\$2,119.29</b>	<b>\$4,100.00</b>	<b>-\$1,100.00</b>	
74		Advertising-graphics design	\$450.00			\$486.08	\$0.00	\$450.00	
75		Printer (postcard/poster/brochures)	\$1,000.00	\$0.00	\$75.00	\$445.96	\$1,850.00	-\$850.00	
76		Post Cards/business cards	\$250.00		\$50.00		\$1,000.00	-\$750.00	5 events x 50
77		Posters	\$150.00		\$25.00	\$0.00	\$500.00	-\$350.00	3 events x 50
78		Seasonal Brochures	\$500.00			\$0.00	\$250.00	\$250.00	for 2023-24 and 2024-25
79		Recruitment	\$100.00			\$0.00	\$100.00	\$0.00	
80		Social Media	\$150.00		\$0.00	\$0.00	\$500.00	-\$350.00	3 events x 50
81		Print Advertising	\$1,200.00		\$0.00	\$760.00	\$900.00	\$300.00	3 events x 400
82		Postage	\$0.00		\$0.00	\$346.16	\$450.00	-\$450.00	
83		Recruitment	\$150.00			\$44.00	\$0.00	\$150.00	
84		Other	\$50.00			\$37.09	\$400.00	-\$350.00	
85		<b>Program Activities</b>	<b>\$1,050.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,407.00</b>	<b>\$450.00</b>	<b>\$500.00</b>	
86		Community Outreach	\$50.00			\$0.00	\$200.00	-\$150.00	
87		GALA Festival	\$500.00			\$450.00	\$0.00	\$500.00	banner and rehearsal space
88		Pride Festival & Parade	\$400.00			\$125.00	\$250.00	\$150.00	3 pride festivals
89		Other	\$100.00			\$832.00			Balances against program income
90		<b>GALA Savings</b>	<b>\$5,000.00</b>			<b>\$4,200.00</b>	<b>\$2,500.00</b>	<b>\$2,500.00</b>	
91		<b>Administrative Expenses</b>	<b>\$ 8,200.00</b>	<b>\$ 2,500.00</b>	<b>\$ -</b>	<b>\$ 7,175.17</b>	<b>\$ 6,450.00</b>	<b>\$ 1,750.00</b>	
92		<b>Finance/Treasurer</b>	<b>\$1,700.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,468.05</b>	<b>\$900.00</b>	<b>\$800.00</b>	
93		Offical Registrations	\$50.00			\$40.00	\$100.00	-\$50.00	General costs
94		Office Expense	\$100.00			\$0.00	\$100.00	\$0.00	General costs
95		Postage	\$120.00			\$60.00	\$100.00	\$20.00	Postage for bills, return mail, etc
96		Postal Box Rentals	\$180.00			\$166.00	\$150.00	\$30.00	
97		Bank Fees/Transaction Fees	\$300.00			\$285.05	\$200.00	\$100.00	credit card fees
98		Liability Insurance	\$950.00			\$917.00	\$250.00	\$700.00	
99		<b>Communications/Database</b>	<b>\$1,450.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,121.90</b>	<b>\$1,925.00</b>	<b>-\$475.00</b>	
100		Web Hosting	\$1,000.00			\$1,675.90	\$1,500.00	-\$500.00	Chorus connection, godaddy
101		Email marketing (constant contact)	\$450.00			\$446.00	\$425.00	\$25.00	Constant contact
102		<b>Rent (Storage Space)</b>	<b>\$2,500.00</b>			<b>\$2,361.96</b>	<b>\$2,400.00</b>	<b>\$100.00</b>	205/month
103		Rehearsal Space	\$2,500.00	\$2,500.00		\$1,200.00	\$1,200.00	\$1,300.00	Inkind UCH, \$200/month \$100 two workshop
104		Professional Services/Taxes	\$50.00	\$0.00		\$23.26	\$25.00	\$25.00	1099 forms
105		<b>Fundraising Expenses</b>	<b>\$ 3,050.00</b>	<b>\$ 1,000.00</b>	<b>\$ -</b>	<b>\$ 2,140.12</b>	<b>\$ 2,700.00</b>	<b>\$ 350.00</b>	
106		Annual Campaign Expense	\$1,250.00			\$1,154.32	\$1,200.00	\$50.00	mailer, reply cards
107		Fundraiser Expenses	\$1,800.00	\$1,000.00		\$985.80	\$1,500.00	\$300.00	600 hallo (inkind 400), 600 SA, 600 other ink
108		<b>Payments to Affiliated Organizations</b>	<b>\$ 350.00</b>	<b>\$ -</b>	<b>\$ 825.00</b>	<b>\$ 595.52</b>	<b>\$ 350.00</b>	<b>\$ -</b>	
109		Contributions-Outgoing (Voices United)	\$0.00		\$825.00	\$345.52	\$0.00	\$0.00	Voices United contribution
110		Prof Organization Memberships	\$100.00			\$0.00	\$100.00	\$0.00	100 KBA dues
111		GALA Membership Dues	\$250.00			\$250.00	\$250.00	\$0.00	
112		<b>Other Expenses From Special Events</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
113		<b>Miscellaneous Expense</b>	<b>\$200.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$232.99</b>	<b>\$200.00</b>	<b>\$ -</b>	
114		Merchandise Expense	\$100.00			\$0.96	\$100.00	\$0.00	Matches merchandise income
115		Miscellaneous Expense	\$100.00			\$232.03	\$100.00	\$0.00	
116									
117		<b>Totals</b>	<b>\$54,825.00</b>	<b>\$5,000.00</b>	<b>\$2,000.00</b>	<b>\$51,971.25</b>	<b>\$46,675.00</b>	<b>\$ 8,150.00</b>	
118									
119		<b>PROFIT (LOSS)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$8,559.57</b>	<b>\$0.00</b>	<b>\$ -</b>	