

**Harrisburg Men's Chorus**  
**Profit & Loss**  
 August 2021 through July 2022 - Preliminary

	Aug '21 - Jul 22
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Gross Contributions</b>	
<b>General Contributions</b>	
<b>Sponsorships</b>	
Corporate	100.00
Personal	8,414.02
	8,514.02
<b>Total Sponsorships</b>	8,514.02
<b>Grants Non-government</b>	5,000.00
<b>Inkind Gifts</b>	1,701.33
	15,215.35
<b>Total General Contributions</b>	15,215.35
<b>Gross Receipts Special Events</b>	
<b>Raffle/Silent Auction</b>	3,068.00
	3,068.00
<b>Total Gross Receipts Special Events</b>	3,068.00
<b>Fundraising Orgs Contributions</b>	
<b>Philanthropy programs</b>	1,272.96
	1,272.96
<b>Total Fundraising Orgs Contributions</b>	1,272.96
<b>Excess Membership Dues</b>	600.00
	20,156.31
<b>Total Gross Contributions</b>	20,156.31
<b>Other Organizational Income</b>	
<b>Program Service Revenues</b>	
<b>Concert Income</b>	553.00
<b>Playbill Ad Revenue</b>	1,259.60
	1,812.60
<b>Total Program Service Revenues</b>	1,812.60
<b>Membership Dues and Assessments</b>	
<b>Membership Dues</b>	1,700.00
<b>Program Service Fees</b>	262.00
	1,962.00
<b>Total Membership Dues and Assessments</b>	1,962.00
<b>Government Grants</b>	3,000.00
<b>Miscellaneous Income</b>	
<b>Farm Show</b>	4,716.60
<b>Interest Income</b>	19.42
<b>Merchandise Income</b>	65.05
	4,801.07
<b>Total Miscellaneous Income</b>	4,801.07
<b>Total Other Organizational Income</b>	11,575.67
<b>Total Income</b>	31,731.98
<b>Gross Profit</b>	31,731.98
<b>Expense</b>	
<b>Program Services</b>	
<b>Staff</b>	
<b>Accompanist</b>	3,900.00
<b>Artistic Director</b>	6,387.50
<b>Artistic Director Expenses</b>	2,262.02
<b>Substitutes</b>	450.00
	12,999.52
<b>Total Staff</b>	12,999.52

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<b>Production Expenses</b>	
Costume	1,564.37
DVD/Video Recording	1,200.00
Concert Support	1,200.00
Music	328.71
Playbills	926.52
Staging	71.97
Royalties	507.00
Rehearsal	305.00
Auditorium Rental	575.00
Equipment	254.14
Other	320.00
<b>Total Production Expenses</b>	<u>7,252.71</u>
<b>Public Relations</b>	
Printer	621.05
Print advertising	700.00
Public Relations - Other	85.00
<b>Total Public Relations</b>	<u>1,406.05</u>
<b>Program Activities</b>	
Pride Festival	222.60
<b>Total Program Activities</b>	<u>222.60</u>
<b>GALA Savings</b>	<u>1,000.00</u>
<b>Total Program Services</b>	22,880.88
<b>Administrative Expenses</b>	
<b>Finance</b>	
Registration	85.00
Postage and Delivery	23.20
Post Office Box	134.00
Bank Fees	205.72
Liability Insurance	240.00
<b>Total Finance</b>	<u>687.92</u>
<b>Communications and Database</b>	
Email Marketing	400.68
Web Hosting	519.79
<b>Total Communications and Database</b>	<u>920.47</u>
<b>Storage Rent</b>	1,898.46
<b>Rehearsal Space</b>	400.00
<b>Professional Fees</b>	
Accounting	19.10
<b>Total Professional Fees</b>	<u>19.10</u>
<b>Total Administrative Expenses</b>	3,925.95
<b>Fundraising Expenses</b>	
Annual Campaign	2,058.41
Fundraiser Expenses	31.99
<b>Total Fundraising Expenses</b>	<u>2,090.40</u>
<b>Payments to Affiliated Orgs</b>	
GALA Membership Dues	250.00
<b>Total Payments to Affiliated Orgs</b>	<u>250.00</u>

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Miscellaneous Expense	
Merchandise Expense	357.00
<b>Total Miscellaneous Expense</b>	<u>357.00</u>
<b>Total Expense</b>	<u>29,504.23</u>
<b>Net Ordinary Income</b>	<u>2,227.75</u>
<b>Net Income</b>	<u><u>2,227.75</u></u>