

### 2022-23 Approved Budget

**HGMC 2022-23 Budget.xlsx**

**7/31/2022**

	A	B	C	D	E	F	G	H	I	J
1		Item	2022-23	2022-23 IK	2022-23 VU	2021-22 YTD	2021-22 Budget	Adjusted 21-22	Change	Comments
2										
3		INCOME								
4		Gross Contributions	\$ 31,900.00	\$ 3,700.00	\$ -	\$ 19,581.31	\$ 44,130.00	\$ 21,167.55	\$ 10,732.45	
5		General Contributions	\$23,200.00	\$3,700.00	\$0.00	\$14,640.35	\$39,380.00	\$17,417.55	\$5,782.45	
6		Sponsorships/Contributions	\$12,000.00	\$0.00	\$0.00	\$7,939.02	\$10,000.00	\$10,000.00	\$2,000.00	
7		Sponsorships - Business/Corporate	\$3,000.00			\$100.00	\$2,500.00	\$2,500.00	\$500.00	
8		Sponsorships - Personal	\$9,000.00			\$7,839.02	\$7,500.00	\$7,500.00	\$1,500.00	
9		Grants (Non Government)/Foundation Grants	\$7,500.00			\$5,000.00	\$4,000.00	\$4,000.00	\$3,500.00	pending approval
10		Bequeaths	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	
11		In-kind Gifts (Non-cash Contributions)	\$3,700.00	\$3,700.00	\$0.00	\$1,701.33	\$25,380.00	\$3,417.55	\$282.45	
12		Fundraising Event	\$1,000.00	\$1,000.00		\$0.00	\$500.00	\$500.00	\$500.00	Fundraiser venues and donations
13		Production: Auditorium Rental	\$1,500.00	\$1,500.00		\$0.00	\$24,880.00	\$0.00	\$1,500.00	100/church venue, 12240/Whittaker concert
14		Administrative Expenses: Rehearsal Space	\$1,200.00	\$1,200.00			\$0.00	\$1,000.00	\$200.00	UCH for rehearsal
15										
16		Gross Receipts from Special Events	\$8,000.00	\$0.00	\$0.00	\$3,068.00	\$3,000.00	\$2,000.00	\$6,000.00	
17		Fundraising Events	\$3,000.00			\$0.00	\$3,000.00	\$1,000.00	\$2,000.00	Halloween at 704 arnd additional fundraiser
18		Raffle/Silent Auction	\$5,000.00			\$3,068.00	\$0.00	\$1,000.00	\$4,000.00	Spring Silent Auction/? Raffle at Christmas
19		Contributions from Affiliates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
20		Contrib. from Federated Fundraising Orgs	\$0.00	\$0.00	\$0.00	\$1,272.96	\$1,050.00	\$1,050.00	-\$1,050.00	
21		Philanthropy Programs (Amazon, Equality)	\$100.00			\$1,272.96	\$50.00	\$50.00	\$50.00	smile.amazon
22		Community Contribution Programs	\$1,000.00			\$0.00	\$1,000.00	\$1,000.00	\$0.00	facebook fundraisers
23		Excess Membership Dues (Board Dues)	\$700.00	\$0.00	\$0.00	\$600.00	\$700.00	\$700.00	\$0.00	
24										
25		Other Income	\$14,775.00	\$0.00	\$2,000.00	\$11,472.82	\$15,385.00	\$11,635.00	\$3,140.00	
26		Program Service Revenues	\$4,500.00	\$0.00	\$2,000.00	\$1,812.60	\$6,250.00	\$2,500.00	\$2,000.00	
27		Concert Income	\$3,000.00	\$0.00	\$2,000.00	\$553.00	\$5,250.00	\$1,500.00	\$1,500.00	Cash donated at each concert
28		Winter Concert	\$2,000.00			\$0.00	\$2,000.00	\$0.00	\$2,000.00	
29		Spring Concert	\$1,000.00			\$553.00	\$1,500.00	\$1,500.00	-\$500.00	
30		Additional Concerts	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	
31		Voices United	\$0.00		\$1,750.00	\$0.00	\$1,750.00	\$0.00	\$0.00	
32		Playbill Ad Revenue	\$1,500.00	\$0.00	\$0.00	\$1,259.60	\$1,000.00	\$1,000.00	\$500.00	
33		Paid Performances	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	none planned
34		Membership Dues and Assessments	\$2,000.00	\$0.00	\$0.00	\$1,877.00	\$2,000.00	\$2,000.00	\$0.00	
35		Membership Dues	\$2,000.00			\$1,650.00	\$2,000.00	\$2,000.00	\$0.00	20 members
36		Program Service Fees	\$0.00			\$227.00	\$0.00	\$0.00	\$0.00	fees for costume etc.
37		Government Grants	\$3,000.00	\$0.00	\$0.00	\$3,000.00	\$2,000.00	\$2,000.00	\$1,000.00	pending approval
38		Miscellaneous Income	\$5,275.00	\$0.00	\$0.00	\$4,783.22	\$5,135.00	\$5,135.00	\$140.00	
39		Farm Show	\$5,000.00			\$4,716.60	\$5,000.00	\$5,000.00	\$0.00	GAOS
40		Interest Income	\$25.00			\$17.57	\$25.00	\$25.00	\$0.00	
41		Merchandise Income	\$100.00			\$49.05	\$10.00	\$10.00	\$90.00	Income from mechandise sales
42		Misc. Income	\$150.00			\$0.00	\$100.00	\$100.00	\$50.00	
43										
44										
45		Draw from Reserve Funds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.45	-\$22.45	
46										
47		Totals	\$46,675.00	\$3,700.00	\$2,000.00	\$31,054.13	\$59,515.00	\$32,825.00	\$13,850.00	
48										

## 2022-23 Approved Budget

## HGMC 2022-23 Budget.xlsx

7/31/2022

1	A	B	C	D	E	F	G	H	I	J
		Item	2022-23	2022-23 IK	2022-23 VU	2021-22 YTD	2021-22 Budget	Adjusted 21-22	Change	Comments
49		<b>EXPENSE</b>								
50		<b>Program Services</b>	<b>\$ 36,975.00</b>	<b>\$ 1,500.00</b>	<b>\$ 1,865.00</b>	<b>\$ 21,753.68</b>	<b>\$ 51,035.00</b>	<b>\$ 25,810.00</b>	<b>\$ 11,165.00</b>	
51		<b>Staff</b>	<b>\$20,600.00</b>	<b>\$0.00</b>	<b>\$500.00</b>	<b>\$12,999.52</b>	<b>\$14,400.00</b>	<b>\$15,350.00</b>	<b>\$5,250.00</b>	
52		Accompanist Fees	\$4,200.00			\$3,900.00	\$4,200.00	\$4,200.00	\$0.00	350/month
53		Artistic Director Fees	\$9,600.00		\$500.00	\$6,387.50	\$9,600.00	\$8,000.00	\$1,600.00	800/month
54		Outreach Conductors	\$1,200.00			\$0.00	\$400.00	\$400.00	\$800.00	6 outreach events
55		GALA	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	GALA Expenses Staff - none this year
56		Artistic Director Expenses	\$4,000.00			\$2,262.02	\$0.00	\$1,500.00	\$2,500.00	Travel Expenses, etc
57		Substitutes	\$1,500.00			\$450.00	\$100.00	\$1,000.00	\$500.00	125/rehearsl
58		Personnel search	\$100.00			\$0.00	\$100.00	\$250.00	-\$150.00	
59		<b>Production</b>	<b>\$9,325.00</b>	<b>\$1,500.00</b>	<b>\$850.00</b>	<b>\$7,125.51</b>	<b>\$31,630.00</b>	<b>\$6,900.00</b>	<b>\$2,425.00</b>	
60		Costumes	\$400.00	\$0.00		\$1,564.37	\$100.00	\$800.00	-\$400.00	pants/shirts/vest for new member
61		DVD/Video Recording	\$1,600.00			\$1,200.00	\$1,600.00	\$1,000.00	\$600.00	2 con x 800
62		Instrumentalists Fees	\$500.00			\$0.00	\$100.00	\$0.00	\$500.00	Guest artists/instrumentalists
63		Concert Support (sound, lighting, etc.)	\$1,600.00		\$100.00	\$1,200.00	\$1,100.00	\$1,500.00	\$100.00	2 con series x 800
64		Music	\$600.00			\$328.71	\$600.00	\$600.00	\$0.00	
65		Playbills	\$1,000.00		\$150.00	\$926.52	\$1,050.00	\$750.00	\$250.00	2 con series x 500
66		Staging (Props, set, water)	\$400.00			\$71.97	\$200.00	\$200.00	\$200.00	
67		Royalties/Composers' Fees	\$525.00			\$507.00	\$600.00	\$600.00	-\$75.00	
68		Rehearsal Expenses	\$100.00			\$305.00	\$100.00	\$100.00	\$0.00	
69		Workshop	\$200.00			\$0.00	\$200.00	\$200.00	\$0.00	
70		Auditorium Rental	\$2,000.00	\$1,500.00	\$600.00	\$575.00	\$25,480.00	\$650.00	\$1,350.00	250 x 8 concerts (6 inkind)
71		Other	\$50.00			\$320.00	\$100.00	\$100.00	-\$50.00	
72		Equipment Rental	\$350.00			\$126.94	\$400.00	\$400.00	-\$50.00	100 cart for sound
73		<b>Public Relations</b>	<b>\$4,100.00</b>	<b>\$0.00</b>	<b>\$515.00</b>	<b>\$1,406.05</b>	<b>\$3,455.00</b>	<b>\$1,960.00</b>	<b>\$2,140.00</b>	
74		Advertising-other	\$0.00			\$0.00	\$70.00	\$0.00	\$0.00	
75		Printer (postcard/poster/brochures)	\$1,850.00	\$0.00	\$265.00	\$621.05	\$1,515.00	\$950.00	\$900.00	
76		Post Cards	\$1,000.00			\$240.00		\$740.00	\$300.00	4 events x 250
77		Posters	\$500.00			\$25.00	\$0.00	\$325.00	\$200.00	4 events x 125
78		Seasonal Brochures	\$250.00				\$0.00	\$400.00	\$400.00	for 2023-24
79		Recruitment	\$100.00				\$0.00	\$50.00	\$50.00	
80		Facebook	\$500.00		\$100.00	\$0.00	\$950.00	\$500.00	\$0.00	4 events x 100, recruitment 100
81		Print Advertising	\$900.00			\$700.00	\$100.00	\$300.00	\$600.00	4 event x 225
82		Postage	\$450.00		\$150.00	\$0.00	\$410.00	\$210.00	\$240.00	4 events x 112.50
83		Other	\$400.00		\$150.00	\$85.00	\$410.00	\$210.00	\$190.00	
84		<b>Program Activities</b>	<b>\$450.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$222.60</b>	<b>\$550.00</b>	<b>\$600.00</b>	<b>-\$150.00</b>	
85		Community Outreach	\$200.00			\$0.00	\$300.00	\$300.00	-\$100.00	
86		GALA Festival	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	
87		Pride Festival & Parade	\$250.00			\$222.60	\$250.00	\$300.00	-\$50.00	
88		<b>GALA Savings</b>	<b>\$2,500.00</b>			<b>\$0.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,500.00</b>	
89		<b>Administrative Expenses</b>	<b>\$ 6,450.00</b>	<b>\$ 1,200.00</b>	<b>\$ -</b>	<b>\$ 3,644.91</b>	<b>\$ 6,405.00</b>	<b>\$ 4,265.00</b>	<b>\$ 2,185.00</b>	
90		<b>Finance/Treasurer</b>	<b>\$900.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$633.04</b>	<b>\$1,005.00</b>	<b>\$865.00</b>	<b>\$35.00</b>	
91		Official Registrations	\$100.00			\$85.00	\$100.00	\$100.00	\$0.00	General costs
92		Office Expense	\$100.00			\$0.00	\$125.00	\$125.00	-\$25.00	General costs
93		Postage	\$100.00			\$23.20	\$125.00	\$125.00	-\$25.00	Postage for bills, return mail, etc
94		Postal Box Rentals	\$150.00			\$134.00	\$120.00	\$140.00	\$10.00	
95		Bank Fees/Transaction Fees	\$200.00			\$150.84	\$125.00	\$125.00	\$75.00	
96		Liability Insurance	\$250.00			\$240.00	\$410.00	\$250.00	\$0.00	
97		<b>Communications/Database</b>	<b>\$1,925.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$694.31</b>	<b>\$1,200.00</b>	<b>\$1,200.00</b>	<b>\$725.00</b>	
98		Web Hosting	\$1,500.00			\$293.63	\$800.00	\$800.00	\$700.00	All website costs combined; 700 migration
99		Email marketing (constant contact)	\$425.00			\$400.68	\$400.00	\$400.00	\$25.00	Constant contact
100		<b>Rent (Storage Space)</b>	<b>\$2,400.00</b>			<b>\$1,898.46</b>	<b>\$1,800.00</b>	<b>\$1,800.00</b>	<b>\$600.00</b>	125/month
101		Rehearsal Space	\$1,200.00	\$1,200.00		\$400.00	\$2,400.00	\$400.00	\$800.00	Inkind UCH, \$100/month or pay
102		Professional Services/Taxes	\$25.00	\$0.00		\$19.10	\$0.00	\$0.00	\$25.00	1099 forms
103		<b>Fundraising Expenses</b>	<b>\$ 2,700.00</b>	<b>\$ 1,000.00</b>	<b>\$ -</b>	<b>\$ 2,090.40</b>	<b>\$ 1,600.00</b>	<b>\$ 2,200.00</b>	<b>\$ 500.00</b>	
104		Annual Campaign Expense	\$1,200.00			\$2,058.41	\$600.00	\$1,200.00	\$0.00	
105		Fundraiser Expenses	\$1,500.00	\$1,000.00		\$31.99	\$1,000.00	\$1,000.00	\$500.00	250 cabaret 250 silent auction, 1000 inkind
106		<b>Payments to Affiliated Organizations</b>	<b>\$ 350.00</b>	<b>\$ -</b>	<b>\$ 135.00</b>	<b>\$ 250.00</b>	<b>\$ 685.00</b>	<b>\$ 350.00</b>	<b>\$ -</b>	
107		Contributions-Outgoing (Voices United)	\$0.00		\$135.00	\$0.00	\$335.00	\$0.00	\$0.00	Voices United contribution
108		Prof Organization Memberships	\$100.00			\$0.00	\$100.00	\$100.00	\$0.00	100 CPGLCC dues
109		GALA Membership Dues	\$250.00			\$250.00	\$250.00	\$250.00	\$0.00	
110		<b>Other Expenses From Special Events</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
111		<b>Miscellaneous Expense</b>	<b>\$200.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$357.00</b>	<b>\$200.00</b>	<b>\$200.00</b>	<b>\$0.00</b>	
112		Merchandise Expense	\$100.00			\$357.00	\$100.00	\$100.00	\$0.00	Matches merchandise income
113		Miscellaneous Expense	\$100.00			\$0.00	\$100.00	\$100.00	\$0.00	
114										
115		<b>Totals</b>	<b>\$46,675.00</b>	<b>\$3,700.00</b>	<b>\$2,000.00</b>	<b>\$28,095.99</b>	<b>\$59,925.00</b>	<b>\$32,825.00</b>	<b>\$13,850.00</b>	
116										
117		<b>PROFIT (LOSS)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,958.14</b>	<b>-\$410.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	