

## 2021-22 Budget Proposed

**HGMC 2021-22 Budget.xlsx**

**7/4/2021**

	A	B	C	F	G	I	J	K	L	M
1		Item	2021-22 Budget	2021-22 Inkind	2021-22 VU	2020-21 High	Change	2020-21 YTD	2019-20 Final	Comments
2										
3		INCOME								
4		Gross Contributions	\$ 44,130.00	\$ 25,380.00	\$ -	\$ 20,050.00	\$ 24,080.00	\$ 9,178.04	\$ 21,024.93	
5		General Contributions	\$39,380.00	\$25,380.00	\$0.00	\$16,000.00	\$23,380.00	\$7,615.00	\$18,817.55	
6		Sponsorships/Contributions	\$10,000.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$2,755.00	\$12,900.00	
7		Sponsorships - Business/Corporate	\$2,500.00			\$2,500.00	\$0.00	\$150.00	\$4,125.00	pre-covid goals
8		Sponsorships - Personal	\$7,500.00			\$7,500.00	\$0.00	\$2,605.00	\$8,775.00	pre-covid goals
9		Grants (Non Government)/Foundation Grants	\$4,000.00			\$3,000.00	\$1,000.00	\$4,850.00	\$2,500.00	pending approval
10		Bequeaths	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	
11		In-kind Gifts (Non-cash Contributions)	\$25,380.00	\$25,380.00	\$0.00	\$3,000.00	\$22,380.00	\$10.00	\$3,417.55	
12		Fundraising Event	\$500.00	\$500.00		\$1,000.00	-\$500.00			Bar 704 for fundraisers and donations
13		Production: Auditorium Rental	\$24,880.00	\$24,880.00		\$800.00	\$24,080.00			100/church venue, 12240/Whitaker concert
14		Administrative Expenses: Rehearsal Space	\$0.00	\$0.00		\$1,200.00	-\$1,200.00			UCH for rehearsal
15										
16		Gross Receipts from Special Events	\$3,000.00	\$0.00	\$0.00	\$4,000.00	-\$1,000.00	\$0.00	\$2,148.00	
17		Fundraising Events	\$3,000.00			\$4,000.00	-\$1,000.00	\$0.00	\$2,148.00	Halloween at 704 arnd additional fundraiser
18		Raffle/Silent Auction	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	None planned
19		Contributions from Affiliates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
20		Contrib. from Federated Fundraising Orgs	\$1,050.00	\$0.00	\$0.00	\$50.00	\$1,000.00	\$763.04	\$59.38	
21		Philanthropy Programs (Amazon, Equality)	\$50.00			\$50.00	\$0.00		\$59.38	smile.amazon
22		Community Contribution Programs	\$1,000.00				\$1,000.00		\$0.00	facebook fundraisers
23		Excess Membership Dues (Board Dues)	\$700.00	\$0.00	\$0.00	\$0.00	\$700.00	\$800.00	\$0.00	
24										
25		Other Income	\$15,385.00	\$0.00	\$1,750.00	\$13,760.00	\$ 1,625.00	\$3,484.67	\$16,377.47	
26		Program Service Revenues	\$6,250.00	\$0.00	\$1,750.00	\$4,000.00	\$2,250.00	\$0.00	\$2,714.00	
27		Concert Income	\$5,250.00	\$0.00	\$1,750.00	\$4,000.00	\$1,250.00	\$0.00	\$1,964.00	
28		Winter Concert	\$2,000.00			\$1,000.00	\$1,000.00	\$0.00	\$1,964.00	
29		Spring Concert	\$1,500.00			\$1,500.00	\$0.00			
30		Additional Concerts	\$0.00				\$0.00			
31		Voices United	\$1,750.00		\$1,750.00	\$1,500.00	\$250.00			
32		Playbill Ad Revenue	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$750.00	pre-covid goals
33		Paid Performances	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
34		Membership Dues and Assessments	\$2,000.00	\$0.00	\$0.00	\$2,150.00	-\$150.00	\$1,350.00	\$3,145.00	
35		Membership Dues	\$2,000.00			\$2,000.00	\$0.00	\$1,350.00	\$1,920.00	20 members
36		Program Service Fees	\$0.00			\$150.00	-\$150.00	\$0.00	\$1,225.00	none planned
37		Government Grants	\$2,000.00	\$0.00	\$0.00	\$1,500.00	\$500.00	\$2,000.00	\$1,422.00	pending approval
38		Miscellaneous Income	\$5,135.00	\$0.00	\$0.00	\$6,110.00	-\$975.00	\$134.67	\$9,096.47	
39		Farm Show	\$5,000.00			\$6,000.00	-\$1,000.00	\$0.00	\$9,078.19	farm show unknown, Possible HERCO
40		Interest Income	\$25.00			\$10.00	\$15.00	\$17.17	\$18.28	
41		Merchandise Income	\$10.00			\$100.00	-\$90.00	\$17.50	\$0.00	
42		Misc. Income	\$100.00			\$0.00	\$100.00	\$100.00	\$0.00	
43										
44										
45		Draw from Reserve Funds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
46										
47		Totals	\$59,515.00	\$25,380.00	\$1,750.00	\$33,810.00	\$25,705.00	\$12,662.71	\$37,402.40	
48										

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1	Item	2021-22 Budget	2021-22 Inkind	2021-22 VU	2020-21 High	Change	2020-21 YTD	2019-20 Final	Comments
49	EXPENSE								
50	Program Services	\$ 50,625.00	\$ 24,880.00	\$ 1,415.00	\$ 26,680.00	\$ 23,945.00	\$ 2,064.24	\$ 31,997.89	
51	Staff	\$14,400.00	\$0.00	\$0.00	\$12,400.00	\$2,000.00	\$6,275.14	\$11,500.00	
52	Accompanist Fees	\$4,200.00			\$3,600.00	\$600.00	\$2,550.00	\$2,700.00	
53	Artistic Director Fees	\$9,600.00			\$7,800.00	\$1,800.00	\$3,250.00	\$8,450.00	
54	Additional Performances	\$400.00			\$600.00	-\$200.00	\$0.00	\$300.00	Director and accompanist
55	GALA	\$0.00			\$100.00	-\$100.00	\$0.00	\$0.00	GALA Expenses Staff - See attached
56	Artistic Director Expenses	\$0.00			\$100.00	-\$100.00	\$475.14		Travel Expenses, etc
57	Substitutes	\$100.00			\$100.00	\$0.00	\$0.00	\$50.00	
58	Personnel search	\$100.00			\$100.00	\$0.00	\$0.00		
59	Production	\$31,630.00	\$24,880.00	\$850.00	\$7,050.00	\$24,580.00	\$3,865.01	\$7,903.83	
60	Costumes	\$100.00	\$0.00		\$300.00	-\$200.00	\$0.00		
61	DVD/Video Recording	\$1,600.00			\$1,200.00	\$400.00	\$2,000.00	\$600.00	2 con x 800
62	Instrumentalists Fees	\$100.00			\$100.00	\$0.00	\$0.00		
63	Concert Support (sound, lighting, etc.)	\$1,100.00		\$100.00	\$1,100.00	\$0.00	\$500.00		500 per concert 100 VU piano tuning
64	Music	\$600.00			\$600.00	\$0.00	\$394.17	\$1,069.85	
65	Playbills	\$1,050.00		\$150.00	\$900.00	\$150.00	\$0.00	\$368.00	2 con x 450, VU 150
66	Staging (Props, set, water)	\$200.00			\$200.00	\$0.00	\$151.02		
67	Royalties/Composers' Fees	\$600.00			\$600.00	\$0.00	\$562.64	\$480.82	
68	Rehearsal Expenses	\$100.00			\$100.00	\$0.00	\$7.18	\$16.62	
69	Workshop	\$200.00			\$200.00	\$0.00	\$0.00		
70	Auditorium Rental	\$25,480.00	\$24,880.00	\$600.00	\$1,400.00	\$24,080.00	\$250.00	\$650.00	200 inkind/season, 600 VU, 24480 whitaker
71	Other	\$100.00			\$100.00	\$0.00	\$0.00	\$362.76	Reception
72	Equipment Rental	\$400.00			\$250.00	\$150.00	\$0.00	\$4,355.78	250 uhaul rental 150 music stand
73	Public Relations	\$3,045.00	\$0.00	\$565.00	\$3,280.00	-\$235.00	\$394.09	\$1,429.06	
74	Advertising-other	\$70.00			\$400.00	-\$330.00			
75	Printer (postcard/poster/brochures)	\$1,515.00	\$0.00	\$265.00	\$1,590.00	-\$75.00	\$251.09	\$646.43	
76	Post Cards	\$740.00		\$240.00	\$720.00	\$20.00			4 events x 125, VU 240
77	Posters	\$325.00		\$25.00	\$375.00	-\$50.00			4 eventsx 50, VU 50, 4x 25 A frame. 25 VU
78	Seasonal Brochures	\$400.00			\$400.00	\$0.00			for 2022-23
79	Recruitment	\$50.00			\$95.00	-\$45.00			Brochures
80	Facebook	\$950.00		\$150.00	\$800.00	\$150.00	\$0.00	\$500.54	2 con x 200, 2 fund x 100, recr 200, VU 150
81	Print Advertising	\$100.00			\$100.00	\$0.00		\$59.33	
82	Postage	\$410.00		\$150.00	\$390.00	\$20.00	\$143.00	\$222.76	4 events x 65, VU 150
83	Program Activities	\$550.00	\$0.00	\$0.00	\$950.00	-\$400.00	-\$4,970.00	\$4,665.00	
84	Community Outreach	\$300.00			\$300.00	\$0.00	\$0.00		
85	GALA Festival	\$0.00			\$400.00	-\$400.00	-\$4,970.00	\$4,665.00	
86	Pride Festival & Parade	\$250.00			\$250.00	\$0.00	\$0.00		
87	GALA Savings	\$1,000.00			\$3,000.00	-\$2,000.00	-\$3,500.00	\$6,500.00	
88	Administrative Expenses	\$ 6,405.00	\$ -	\$ -	\$ 4,725.00	\$ 1,680.00	\$ 3,256.49	\$ 3,860.35	
89	Finance/Treasurer	\$1,005.00	\$0.00	\$0.00	\$725.00	\$180.00	\$795.46	\$672.71	
90	Official Registrations	\$100.00			\$0.00	\$0.00	\$400.00	\$0.00	General costs
91	Office Expense	\$125.00			\$125.00	\$0.00	\$0.00	\$115.16	General costs
92	Postage	\$125.00			\$125.00	\$0.00	\$11.00	\$122.11	Postage for bills, return mail, etc
93	Postal Box Rentals	\$120.00			\$100.00	\$20.00	\$106.00	\$92.00	
94	Bank Fees/Transaction Fees	\$125.00			\$125.00	\$0.00	\$73.46	\$128.44	
95	Liability Insurance	\$410.00			\$250.00	\$160.00	\$205.00	\$215.00	
96	Communications/Database	\$1,200.00	\$0.00	\$0.00	\$1,000.00	\$200.00	\$907.07	\$860.18	
97	Web Hosting	\$800.00			\$800.00	\$0.00	\$707.54	\$682.10	All website costs combined
98	Email marketing (constant contact)	\$400.00			\$200.00	\$200.00	\$199.53	\$178.08	annual
99	Rent (Storage Space)	\$1,800.00			\$1,800.00	\$0.00	\$1,553.96	\$1,527.46	125/month
100	Rehearsal Space	\$2,400.00	\$0.00		\$1,200.00	\$1,200.00	\$800.00	\$800.00	Inkind UCH, \$100/month or pay
101	Fundraising Expenses	\$ 1,600.00	\$ 500.00	\$ -	\$ 1,800.00	\$ (200.00)	\$ 10.00	\$ 2,342.31	
102	Annual Campaign Expense	\$600.00			\$800.00	-\$200.00	\$10.00	\$550.55	
103	Fundraiser Expenses	\$1,000.00	\$500.00		\$1,000.00	\$0.00	\$0.00	\$1,791.76	350/Bar 704, 150/donations
104	Payments to Affiliated Organizations	\$ 685.00	\$ -	\$ 335.00	\$ 405.00	\$ 280.00	\$ 2,350.00	\$ 350.00	
105	Contributions-Outgoing (Voices United)	\$335.00		\$335.00	\$55.00	\$280.00	\$2,000.00	\$0.00	Voices United contribution
106	Prof Organization Memberships	\$100.00			\$100.00	\$0.00	\$100.00	\$100.00	100 CPGLCC dues
107	GALA Membership Dues	\$250.00			\$250.00	\$0.00	\$250.00	\$250.00	
108	Other Expenses From Special Events	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
109	Miscellaneous Expense	\$200.00	\$0.00	\$0.00	\$200.00	\$0.00	\$268.35	\$75.89	
110	Merchandise Expense	\$100.00			\$100.00	\$0.00			Matches merchandise income
111	Miscellaneous Expense	\$100.00			\$100.00	\$0.00	\$268.35	\$75.89	
112									
113	Totals	\$59,515.00	\$25,380.00	\$1,750.00	\$33,810.00	\$25,705.00	\$7,949.08	\$38,626.44	
114									

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1		Item	2021-22 Budget	2021-22 Inkind	2021-22 VU	2020-21 High	Change	2020-21 YTD	2019-20 Final	Comments
115		PROFIT (LOSS)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,713.63	-\$1,224.04	