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01/14/21

Cash Basis

Harrisburg Men's Chorus
Profit & Loss
January through December 2020

| | Jan - Dec 20 |
|---------------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| Gross Contributions | |
| General Contributions | |
| Sponsorships | |
| Corporate | 50.00 |
| Personal | 3,270.00 |
| | <hr/> |
| Total Sponsorships | 3,320.00 |
| Grants Non-government | 7,350.00 |
| Inkind Gifts | 1,206.96 |
| | <hr/> |
| Total General Contributions | 11,876.96 |
| Fundraising Orgs Contributions | |
| Philanthropy programs | 62.12 |
| | <hr/> |
| Total Fundraising Orgs Contributions | 62.12 |
| Excess Membership Dues | 550.00 |
| | <hr/> |
| Total Gross Contributions | 12,489.08 |
| Other Organizational Income | |
| Program Service Revenues | |
| Concert Income | 20.00 |
| | <hr/> |
| Total Program Service Revenues | 20.00 |
| Membership Dues and Assessments | |
| Membership Dues | 1,400.00 |
| | <hr/> |
| Total Membership Dues and Assessments | 1,400.00 |
| Government Grants | 3,422.00 |
| Miscellaneous Income | |
| Farm Show | 8,433.75 |
| Fundraiser Income | 866.00 |
| Interest Income | 20.78 |
| Merchandise Income | 17.50 |
| | <hr/> |
| Total Miscellaneous Income | 9,338.03 |
| Total Other Organizational Income | 14,180.03 |
| | <hr/> |
| Total Income | 26,669.11 |
| | <hr/> |
| Gross Profit | 26,669.11 |

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| Expense | |
| Program Services | |
| Staff | |
| Accompanist | 2,550.00 |
| Artistic Director | 6,250.00 |
| | |
| Total Staff | 8,800.00 |
| Production Expenses | |
| DVD/Video Recording | 1,000.00 |
| Music | 888.98 |
| Playbills | 368.00 |
| Royalties | 405.69 |
| Other | 163.93 |
| | |
| Total Production Expenses | 2,826.60 |
| Public Relations | |
| Printer | 362.94 |
| Facebook Advertising | 325.00 |
| Print advertising | 9.33 |
| Postage | 70.56 |
| | |
| Total Public Relations | 767.83 |
| Program Activities | |
| GALA Symposium | 350.00 |
| GALA Festival | 165.00 |
| | |
| Total Program Activities | 515.00 |
| GALA Savings | 3,000.00 |
| | |
| Total Program Services | 15,909.43 |
| Administrative Expenses | |
| Finance | |
| Registration | 400.00 |
| Office Expense | 115.16 |
| Postage and Delivery | 122.11 |
| Post Office Box | 106.00 |
| Bank Fees | 98.49 |
| Liability Insurance | 215.00 |
| | |
| Total Finance | 1,056.76 |

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|-----------------------------------|-----------------|
| Communications and Database | |
| Email Marketing | 178.08 |
| Web Hosting | 707.54 |
| Total Communications and Database | 885.62 |
| Storage Rent | 1,617.56 |
| Rehearsal Space | 300.00 |
| Total Administrative Expenses | 3,859.94 |
| Fundraising Expenses | |
| Annual Campaign | 377.26 |
| Fundraiser Expenses | 750.00 |
| Total Fundraising Expenses | 1,127.26 |
| Payments to Affiliated Orgs | |
| Prof Organization Membership | 100.00 |
| GALA Membership Dues | 500.00 |
| Total Payments to Affiliated Orgs | 600.00 |
| Total Expense | 21,496.63 |
| Net Ordinary Income | 5,172.48 |
| Net Income | 5,172.48 |