

# Harrisburg Men's Chorus

## Profit & Loss

### January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
Gross Contributions	
General Contributions	
Sponsorships	
Corporate	9,645.00
Personal	10,144.00
Total Sponsorships	19,789.00
Inkind Gifts	4,956.52
Total General Contributions	24,745.52
Gross Receipts Special Events	
Fundraising Events	2,668.00
Total Gross Receipts Special Events	2,668.00
Fundraising Orgs Contributions	
Philanthropy programs	86.84
Total Fundraising Orgs Contributions	86.84
Total Gross Contributions	27,500.36
Other Organizational Income	
Program Service Revenues	
Concert Income	5,466.00
Playbill Ad Revenue	750.00
Total Program Service Revenues	6,216.00
Membership Dues and Assessments	
Membership Dues	2,120.00
Program Service Fees	
GALA	1,225.00
Total Program Service Fees	1,225.00
Total Membership Dues and Assessments	3,345.00
Government Grants	1,636.00
Miscellaneous Income	
Farm Show	11,133.39
Interest Income	16.51
Merchandise Income	60.25
Other Miscellaneous Income	380.00
Total Miscellaneous Income	11,590.15
Total Other Organizational Income	22,787.15
Total Income	50,287.51
Gross Profit	50,287.51
Expense	
Program Services	
Staff	
Accompanist	2,400.00
Artistic Director	10,300.00
Additional Performances	200.00
Substitutes	150.00
Personnel Search	4.72
Total Staff	13,054.72

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<b>Production Expenses</b>	
Costume	2,220.68
DVD/Video Recording	1,200.00
Instrumentalist	4,435.60
Concert Support	160.53
Music	565.56
Playbills	1,484.20
Staging	156.89
Royalties	296.21
Rehearsal	16.62
Workshop	1,710.07
Auditorium Rental	2,035.00
Equipment	4,355.78
Other	615.46
<b>Total Production Expenses</b>	19,252.60
<b>Public Relations</b>	
Other advertising	251.04
Printer	1,491.73
Facebook Advertising	770.54
Print advertising	745.00
Postage	549.60
Public Relations - Other	42.74
<b>Total Public Relations</b>	3,850.65
<b>Program Activities</b>	
Community Outreach	225.77
GALA Festival	5,155.00
Pride Festival	195.00
<b>Total Program Activities</b>	5,575.77
<b>GALA Savings</b>	2,000.00
<b>Total Program Services</b>	43,733.74
<b>Administrative Expenses</b>	
Finance	
Postage and Delivery	60.72
Post Office Box	92.00
Bank Fees	140.72
Liability Insurance	205.00
<b>Total Finance</b>	498.44
<b>Communications and Database</b>	
Email Marketing	178.08
Web Hosting	681.10
<b>Total Communications and Database</b>	859.18
<b>Storage Rent</b>	1,378.00
<b>Rehearsal Space</b>	1,200.00
<b>Total Administrative Expenses</b>	3,935.62
<b>Fundraising Expenses</b>	
Annual Campaign	1,292.04
Fundraiser Expenses	1,791.76
<b>Total Fundraising Expenses</b>	3,083.80
<b>Payments to Affiliated Orgs</b>	
Prof Organization Membership	350.00
<b>Total Payments to Affiliated Orgs</b>	350.00

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Cash Basis

**Harrisburg Men's Chorus**  
**Profit & Loss**  
**January through December 2019**

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	Jan - Dec 19
Miscellaneous Expense	
Merchandise Expense	83.67
Miscellaneous Expense Other	720.43
Total Miscellaneous Expense	804.10
Total Expense	51,907.26
Net Ordinary Income	-1,619.75
Other Income/Expense	
Other Expense	
Other Expenses	732.62
Total Other Expense	732.62
Net Other Income	-732.62
Net Income	<b>-2,352.37</b>