

Harrisburg Men's Chorus

Profit & Loss

January through December 2019

| | Jan - Dec 19 |
|--------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| Concert Income | 5,466.00 |
| Contributions Income | |
| Sponsorships | |
| Corporate | 9,645.00 |
| Personal | 10,144.00 |
| Total Sponsorships | 19,789.00 |
| Total Contributions Income | 19,789.00 |
| Fundraiser Income | |
| Events | 2,668.00 |
| Farm Show | 11,133.39 |
| Philanthropy programs | 86.84 |
| Total Fundraiser Income | 13,888.23 |
| Grants | 1,636.00 |
| Inkind Gifts | 4,956.52 |
| Interest Income | 16.51 |
| Membership Dues | 2,120.00 |
| Merchandise Income | 60.25 |
| Miscellaneous Income | 380.00 |
| Program Ad Revenue | 750.00 |
| Program Fees | |
| GALA | 1,225.00 |
| Total Program Fees | 1,225.00 |
| Total Income | 50,287.51 |
| Gross Profit | 50,287.51 |
| Expense | |
| Administrative Expenses | |
| Post Office Box | 92.00 |
| Postage and Delivery | 60.72 |
| Rehearsal Space | 1,200.00 |
| Rent | 1,378.00 |
| Web Hosting | 681.10 |
| Total Administrative Expenses | 3,411.82 |
| Finance | |
| Annual Campaign | 1,292.04 |
| Bank Fees | 140.72 |
| Fundraiser Expenses | 1,791.76 |
| Liability | 205.00 |
| Total Finance | 3,429.52 |
| GALA Savings | 2,000.00 |
| Merchandise Expense | 83.67 |
| Miscellaneous | 720.43 |

Harrisburg Men's Chorus

Profit & Loss

January through December 2019

| | Jan - Dec 19 |
|----------------------------------|------------------|
| Production Expenses | |
| Auditorium Rental | 2,035.00 |
| Concert Support | 160.53 |
| Costume | 2,220.68 |
| DVD/Video Recording | 1,200.00 |
| Equipment | 4,355.78 |
| Instrumentalist | 4,435.60 |
| Music | 565.56 |
| Other | 615.46 |
| Programs | 1,484.20 |
| Staging | 156.89 |
| Rehearsal | 16.62 |
| Royalties | 296.21 |
| Workshop | 1,710.07 |
| Total Production Expenses | 19,252.60 |
| Program Expense | |
| Community Outreach | 225.77 |
| GALA | 5,155.00 |
| Pride Festival | 195.00 |
| Prof Organization | 350.00 |
| Total Program Expense | 5,925.77 |
| Public Relations | |
| Other advertising | 251.04 |
| Email Marketing | 178.08 |
| Facebook Advertising | 770.54 |
| Postage | 549.60 |
| Print advertising | 745.00 |
| Printing | 1,491.73 |
| Public Relations - Other | 42.74 |
| Total Public Relations | 4,028.73 |
| Staff | |
| Accompanist | 2,400.00 |
| Additional Performances | 200.00 |
| Artistic Director | 10,300.00 |
| Personnel Search | 4.72 |
| Substitutes | 150.00 |
| Total Staff | 13,054.72 |
| Total Expense | 51,907.26 |
| Net Ordinary Income | -1,619.75 |
| Other Income/Expense | |
| Other Expense | |
| Other Expenses | 732.62 |
| Total Other Expense | 732.62 |
| Net Other Income | -732.62 |
| Net Income | -2,352.37 |