

## 2011-12 Final

**7/22/2011**

## Harrisburg Men's Chorus

|               | Item                               | 2011-12            | Brkdown    | 2010-11            | change from last year | Dec             | Feb               | Oscar             | Jun               | VU              | Notes                                       |
|---------------|------------------------------------|--------------------|------------|--------------------|-----------------------|-----------------|-------------------|-------------------|-------------------|-----------------|---|
| <b>INCOME</b> |                                    |                    |            |                    |                       |                 |                   |                   |                   |                 |   |
|               | <b>Fundraising Activities</b>      | \$12,500.00        |            | \$8,600.00         | \$3,900.00            |                 |                   |                   |                   |                 |   |
|               | Raffle/Silent Auction              |                    | \$1,000.00 | \$0.00             | \$1,000.00            |                 |                   |                   |                   |                 |   |
|               | Bon-ton/Boscov                     |                    | \$500.00   | \$600.00           | (\$100.00)            |                 |                   |                   |                   |                 |   |
|               | Farm Show                          |                    | \$5,500.00 | \$6,000.00         | (\$500.00)            |                 |                   |                   |                   |                 |   |
|               | Hershey                            |                    | \$500.00   | \$500.00           | \$0.00                |                 |                   |                   |                   |                 |   |
|               | Oscar Party                        |                    | \$3,000.00 | \$0.00             | \$3,000.00            |                 |                   | \$3,000.00        |                   |                 |   |
|               | Other                              |                    | \$2,000.00 | \$1,500.00         | \$500.00              |                 |                   |                   |                   |                 |   |
|               | <b>Program Ad Revenue</b>          | \$4,000.00         |            | \$2,000.00         | \$2,000.00            |                 |                   |                   |                   |                 |   |
|               | <b>Concert Income</b>              | \$7,550.00         |            | \$7,375.00         | \$175.00              |                 |                   |                   |                   |                 |   |
|               | Full price tkt sales (\$10)        |                    | \$800.00   | \$1,000.00         | (\$200.00)            | \$800.00        |                   |                   |                   |                 | 80 tickets                                  |
|               | Full price tkt sales (\$15)        |                    | \$2,250.00 | \$1,875.00         | \$375.00              |                 | \$2,250.00        |                   |                   |                 | 150 tickets                                 |
|               | Full price tkt sales               |                    | \$0.00     | \$1,125.00         | (\$1,125.00)          |                 |                   | \$0.00            |                   |                 |   |
|               | Full price tkt sales (\$20)        |                    | \$3,600.00 | \$1,875.00         | \$1,725.00            |                 |                   |                   | \$3,600.00        |                 | 180 tickets                                 |
|               | Full price tkt sales (\$15)        |                    | \$900.00   | \$1,500.00         | (\$600.00)            |                 |                   |                   |                   | \$900.00        | 60 tickets                                  |
|               | <b>Contributions</b>               | \$10,000.00        |            | \$5,064.00         | \$4,936.00            |                 |                   |                   |                   |                 |   |
|               | Individual Gifts - Corporate       |                    | \$4,000.00 | \$2,000.00         | \$2,000.00            |                 |                   |                   |                   |                 |   |
|               | Individual Gifts - Private parties |                    | \$6,000.00 | \$1,600.00         | \$4,400.00            |                 |                   |                   |                   |                 |   |
|               | In-kind Gifts                      |                    | \$0.00     | \$1,464.00         | (\$1,464.00)          |                 |                   |                   |                   |                 |   |
|               | <b>Grants</b>                      | \$0.00             |            | \$0.00             | \$0.00                |                 |                   |                   |                   |                 |   |
|               | <b>Interest Income</b>             | \$0.00             |            | \$0.00             | \$0.00                |                 |                   |                   |                   |                 |   |
|               | <b>Membership Dues</b>             | \$1,500.00         |            | \$1,500.00         | \$0.00                |                 |                   |                   |                   |                 | Based on 15 members                         |
|               | <b>Paid Performances</b>           | \$750.00           |            | \$500.00           | \$250.00              |                 |                   |                   |                   |                 | Lavendar Grad + Lancaster (300) + dickinson |
|               | <b>Program Fees</b>                | \$0.00             |            | \$0.00             | \$0.00                |                 |                   |                   |                   |                 |   |
|               | <b>Totals</b>                      | <b>\$36,300.00</b> |            | <b>\$25,039.00</b> | <b>\$11,261.00</b>    | <b>\$800.00</b> | <b>\$2,250.00</b> | <b>\$3,000.00</b> | <b>\$3,600.00</b> | <b>\$900.00</b> |   |

|                 | Item                           | 2011-12       | Brkdown      | 2010-11       | change from last year | Dec          | Feb          | Oscar        | Jun          | VU         | Notes  |
|-----------------|--------------------------------|---------------|--------------|---------------|-----------------------|--------------|--------------|--------------|--------------|------------|--|
| <b>EXPENSES</b> |                                |               |              |               |                       |              |              |              |              |            |  |
|                 | <b>Public Relations</b>        | (\$2,000.00)  |              | (\$2,740.00)  | \$740.00              |              |              |              |              |            |  |
|                 | Admin-Website Fees             |               | (\$250.00)   | (\$240.00)    | (\$10.00)             |              |              |              |              |            | web hosting, domain fee                                |
|                 | Advertising                    |               | (\$1,750.00) | (\$2,500.00)  | \$750.00              | (\$300.00)   | (\$500.00)   |              | (\$850.00)   | (\$100.00) |  |
|                 | <b>Production</b>              | (\$8,430.00)  |              | (\$4,145.00)  | (\$4,285.00)          |              |              |              |              |            |  |
|                 | Additional Performances        |               | \$0.00       | \$0.00        | \$0.00                |              |              |              |              |            | Nonstaff expense (Travel, equipment)                   |
|                 | Costumes                       |               | (\$950.00)   | (\$150.00)    | (\$800.00)            | (\$50.00)    | (\$100.00)   |              | (\$800.00)   |            | Shirt and vests for June                               |
|                 | DVD/Video Recording            |               | (\$1,000.00) | (\$1,000.00)  | \$0.00                |              | (\$500.00)   |              | (\$500.00)   |            | Feb and June Concerts                                  |
|                 | Instrumentalists Fees          |               | (\$600.00)   | (\$600.00)    | \$0.00                |              | (\$100.00)   |              | (\$500.00)   |            | Bass, percussionists, and/or keyboard rentals          |
|                 | Lighting                       |               | \$0.00       | (\$250.00)    | \$250.00              |              |              |              |              |            |  |
|                 | Lighting Dir                   |               | \$0.00       | (\$900.00)    | \$900.00              |              |              |              |              |            |  |
|                 | Misc                           |               | \$0.00       | \$0.00        | \$0.00                |              |              |              |              |            |  |
|                 | Music                          |               | (\$2,100.00) | (\$1,200.00)  | (\$900.00)            | (\$400.00)   | (\$750.00)   |              | (\$550.00)   | (\$400.00) | copying 100-250-250. new 300-500-300-400               |
|                 | Programs                       |               | (\$800.00)   | (\$660.00)    | (\$140.00)            |              |              |              |              |            |  |
|                 | Program Inserts                |               | (\$1,050.00) | \$0.00        | (\$1,050.00)          | (\$165.00)   | (\$240.00)   | (\$240.00)   | (\$240.00)   | (\$165.00) |  |
|                 | Props                          |               | (\$150.00)   | (\$150.00)    | \$0.00                | (\$50.00)    | (\$50.00)    |              | (\$50.00)    |            |  |
|                 | Refreshments                   |               | (\$80.00)    | (\$260.00)    | \$180.00              | (\$20.00)    | (\$20.00)    |              | (\$20.00)    | (\$20.00)  | water, meals for combined concert                      |
|                 | Royalties/Composers' Fees      |               | (\$250.00)   | (\$250.00)    | \$0.00                |              |              |              |              |            | BMI  |
|                 | Set Decoration                 |               | (\$100.00)   | (\$100.00)    | \$0.00                |              |              |              | (\$100.00)   |            |  |
|                 | Sound Tech w/audio recording   |               | \$0.00       | (\$500.00)    | \$500.00              |              |              |              |              |            | recording for Jan concert                              |
|                 | Auditorium Rental              |               | (\$1,150.00) | (\$1,100.00)  | (\$50.00)             | (\$125.00)   | (\$125.00)   |              | (\$900.00)   |            | June 1/4 to Theatre Harrisburg                         |
|                 | Voice Part CDs                 |               | (\$60.00)    | (\$100.00)    | \$40.00               | (\$20.00)    | (\$20.00)    |              | (\$20.00)    |            |  |
|                 | Equipment Rental               |               | (\$140.00)   | \$0.00        | (\$140.00)            | (\$80.00)    |              |              | (\$60.00)    |            | Piano for Dec, Tuning for June                         |
|                 | <b>Finance</b>                 | (\$3,900.00)  |              |               | (\$3,900.00)          |              |              |              |              |            |  |
|                 | Bank Fees                      |               | (\$100.00)   | (\$100.00)    | \$0.00                |              |              |              |              |            |  |
|                 | Annual Campaign Mailings       |               | (\$1,050.00) |               | (\$1,050.00)          |              |              |              |              |            | 300 postage fall, 150 spring; printing 600             |
|                 | Liability Insurance            |               | (\$250.00)   | (\$250.00)    | \$0.00                |              |              |              |              |            |  |
|                 | Fundraising Expenses           |               | (\$2,500.00) | (\$150.00)    | (\$2,350.00)          |              |              | (\$2,000.00) |              |            |  |
|                 | <b>Program Expense</b>         | (\$650.00)    |              | (\$750.00)    | \$100.00              |              |              |              |              |            |  |
|                 | Pride Festival & Parade        |               | (\$300.00)   | (\$400.00)    | \$100.00              |              |              |              |              |            | Booth, Parade and armbands                             |
|                 | Prof Organization Memberships  |               | (\$350.00)   | (\$350.00)    | \$0.00                |              |              |              |              |            |  |
|                 | <b>Administrative Expenses</b> | (\$2,300.00)  |              | (\$3,304.00)  | \$1,004.00            |              |              |              |              |            |  |
|                 | Database (Musetta)             |               | (\$900.00)   | (\$900.00)    | \$0.00                |              |              |              |              |            | 75 monthly   |
|                 | Office Expense                 |               | (\$100.00)   | (\$100.00)    | \$0.00                |              |              |              |              |            |  |
|                 | Phone                          |               | (\$100.00)   | (\$100.00)    | \$0.00                |              |              |              |              |            |  |
|                 | Postage                        |               | (\$150.00)   | (\$900.00)    | \$750.00              |              |              |              |              |            | General mail only, postcards and mailing separate      |
|                 | Printing                       |               | (\$100.00)   | (\$450.00)    | \$350.00              |              |              |              |              |            | General printing                                       |
|                 | Rent (Storage Space)           |               | (\$900.00)   | (\$804.00)    | (\$96.00)             |              |              |              |              |            |  |
|                 | Postal Box Rentals             |               | (\$50.00)    | (\$50.00)     | \$0.00                |              |              |              |              |            |  |
|                 | <b>Staff</b>                   | (\$13,530.00) |              | (\$8,350.00)  | (\$5,180.00)          |              |              |              |              |            |  |
|                 | Accompanist Fees               |               | (\$2,750.00) | (\$2,750.00)  | \$0.00                |              |              |              |              |            | 250 monthly for 11 months                              |
|                 | Artistic Director Fees         |               | (\$5,400.00) | (\$4,800.00)  | (\$600.00)            |              |              |              |              |            | 450 monthly for 12 months                              |
|                 | Additional Performances        |               | (\$700.00)   | (\$400.00)    | (\$300.00)            |              |              |              |              |            | 50 per performance (3 Lancaster, Lavender)             |
|                 | GALA                           |               | (\$3,530.00) | \$0.00        | (\$3,530.00)          |              |              |              |              |            | Travel and Hotel and meal expense for staff            |
|                 | Artistic Director Expenses     |               | (\$500.00)   | \$0.00        | (\$500.00)            |              |              |              |              |            | professional growth                                    |
|                 | Substitutes                    |               | (\$400.00)   | (\$400.00)    | \$0.00                |              |              |              |              |            | 50 per rehearsal                                       |
|                 | Personnel search               |               | (\$250.00)   | \$0.00        | (\$250.00)            |              |              |              |              |            |  |
|                 | <b>GALA Savings</b>            | (\$4,800.00)  |              | (\$2,000.00)  | (\$2,800.00)          |              |              |              |              |            | Actual Contribution will depend on Financial situation |
|                 | <b>Miscellaneous Expense</b>   | (\$95.00)     |              | (\$200.00)    | \$105.00              |              |              |              |              |            |  |
|                 | <b>Contributions-Outgoing</b>  | (\$595.00)    |              | (\$865.00)    | \$270.00              |              |              |              |              |            | proceeds from VU to pride/half profit feb to CPWC      |
|                 | <b>Totals</b>                  | (\$36,300.00) |              | (\$24,939.00) | (\$11,361.00)         | (\$1,210.00) | (\$2,405.00) | (\$2,240.00) | (\$4,590.00) | (\$685.00) |  |
|                 | <b>PROFIT (LOSS)</b>           | <b>\$0.00</b> |              | \$100.00      | (\$100.00)            | (\$410.00)   | (\$155.00)   | \$760.00     | (\$990.00)   | \$215.00   |  |

# GALA 2012

7/22/2011

# Harrisburg Men's Chorus

|                 | Item                            | 2011-12              | Brkdown      | Notes   |
|-----------------|---------------------------------|----------------------|--------------|---|
| <b>INCOME</b>   |                                 |                      |              |   |
|                 | <b>GALA Savings</b>             | \$9,666.00           |              |   |
|                 | Current Savings Balance         |                      | \$4,866.00   |   |
|                 | 2011-12 GALA Savings Budget     |                      | \$4,800.00   |   |
|                 | <b>2011-12 Budget for Staff</b> | \$3,530.00           |              |   |
|                 | <b>Member Contributions</b>     | \$6,884.00           |              |   |
|                 | Registration Share              |                      | \$1,125.00   | 75 dollars per member deposit   |
|                 | Member Responsible Payments     |                      | \$5,759.00   |   |
|                 | <b>Previous Board Payments</b>  | \$325.00             |              | Chorus registration   |
|                 | <b>Contributions</b>            | \$0.00               |              |   |
|                 | <b>Totals</b>                   | <b>\$20,405.00</b>   |              |   |
| <b>EXPENSES</b> |                                 |                      |              |   |
|                 | <b>Chorus Expenses</b>          | (\$525.00)           |              | all expenses based on 15 members and 2 staff                                |
|                 | Registration                    |                      | (\$325.00)   | Paid in 2010-11   |
|                 | Rehearsal Space                 |                      | (\$200.00)   | 2 rehearsals  |
|                 | <b>Member Expenses</b>          | (\$16,350.00)        |              |   |
|                 | Registration                    |                      | (\$3,075.00) | per member 205, paid by chorus  |
|                 | Travel                          |                      | (\$6,150.00) | per member 410 - member arranged, partial reimbursement                     |
|                 | Lodging                         |                      | (\$7,125.00) | double occupancy, 190 nightly, 5 nights, chorus arranged, members pay share |
|                 | <b>Staff Expenses</b>           | (\$3,530.00)         |              |   |
|                 | Registration                    |                      | (\$410.00)   | 205 each for AD and accompanist   |
|                 | Travel                          |                      | (\$820.00)   | 410 round trip from MDT   |
|                 | Lodging                         |                      | (\$1,900.00) | average 190 nightly, 5 nights   |
|                 | Meals                           |                      | (\$400.00)   | 40 daily for 5 days   |
|                 | <b>Other</b>                    |                      |              |   |
|                 | <b>Totals</b>                   | <b>(\$20,405.00)</b> |              |   |
|                 | <b>PROFIT (LOSS)</b>            | <b>\$0.00</b>        |              |   |